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FOR IMMEDIATE RELEASE

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Notice of Revisions to Numerical Targets for the Final Fiscal Year of the Medium-Term Management Plan

MARUKA FURUSATO Corporation (the “Company”) hereby announces that, at the Board of Directors meeting held today, it has resolved to revise the quantitative targets for fiscal year ending December 31, 2026, the final fiscal year of the Medium-Term Management Plan “UNISOL” announced on March 30, 2022 after taking into consideration the most recent earnings trends. The details are as follows.

1. Details of revision
Quantitative targets

		Fiscal year ending December 31, 2026 Initial plan	Fiscal year ending December 31, 2026 Revised plan
Net sales	Millions of yen	200,000	180,000
Operating profit	Millions of yen	10,000	5,800
Operating profit margin	%	5.0	3.2
Adjusted EBITDA	Millions of yen	11,500	7,800
ROE	%	8.5	5.7

2. Reason for revision

The Company defined its MISSION (the mission it should fulfill every day), as “Open up ‘the present’ with impressive proposals, and accompany customers beyond the changes,” and defined what it aspires to be in 10 years as “Aspire to be the ‘Solution Partner’ whom customers choose first, by solving various challenges faced in manufacturing sites with our unique ideas.”

In “UNISOL” ~ Change and challenge toward the next stage ~, which the Company positions as further enhancement of the management base in the next stage toward achieving what it aspires to be in 10 years, the Company has been following a basic strategy of differentiating the Company from others in existing business by leveraging the synergy of management integration, and developing new business fields. However, in the business areas related to machinery in the domestic market, we have seen a decline in facility investment, particularly in the automotive sector and the semiconductor sector, and operations have also been impacted by delayed recovery in global markets due to geopolitical risks and other reasons. In addition, in the domestic construction field, demand has dropped considerably in the construction industry because of numerous factors, including high materials prices and labor shortages as well as project delays as a result of work-style reforms. As a result, the Company has decided to revise the quantitative targets for the final fiscal year (ending December 31, 2026).



UNISOL

(Reference) Medium-Term Plan “UNISOL” performance trend

		Fiscal year ended December 31, 2022 Results	Fiscal year ended December 31, 2023 Results	Fiscal year ended December 31, 2024 Results	Fiscal year ended December 31, 2025 Forecast	Fiscal year ending December 31, 2026 Revised plan
Net sales	Millions of yen	162,416	172,980	161,716	170,000	180,000
Operating profit	Millions of yen	5,895	5,705	3,844	4,500	5,800
Operating profit margin	%	3.6	3.3	2.4	2.6	3.2
ROE	%	6.6	6.6	6.4	4.5	5.7